



NAVIN KUMAR SHARMA

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Plot No - 183 Sec - 45 Gurgaon (Haryana) Pin Code 122003

Objective

Sales professional with 4+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Experience

13 June 2022 - 30 Dec 2022

Sales, Branding & Promotion

Currently Working With HealthAssure Private limited
Sales & Promate Company Products and Services. Retain Newly or exciting customer, Corporate Client on our Priority. We was offering Best OPT Policy Similar Like Health Insurance.

17 Jan 2022 - 17 April 2022

Sales, Branding & Promotion

Redcliffe Labs
Sales & Promate Company Products and Services. We was Offering Health Routine Checkup, Doctor Priscibe Test Any Type Of blood test or Scan Test. We was Focused on our Best Services How to Retain Our Newly And Existing Customers.

25 Aug 2019 - 4 Aug 2020

Senior Sales Executive

Healthians
Sales & Promate Company Products and Services. We was Offering Health Routine Checkup, Doctor Priscibe Test Any Type Of blood test or Scan Test.

1 June 2018 - 10 July 2019

Sales & Marketing

Car24.Com
We was worked for pre-owned autos (Cars and bikes). We provide the best experience for car buyers by offering a wide assortment of certified cars that are home delivered in a click of a button while sellers get the best price of their vehicles in less than 1 hours

10 Jan 2017 - 18 May 2018

Sales Executive

Hindustan Wellness Private limited
Sales Company Products and Services. We was Offering Health Routine Checkup, Doctor Priscibe Test Any Type Of blood test or Scan Test. Retain Newly And Existing Customers.

Education

2013

B.Sc Graduation Degree

Magadh University
Grade - A (60 %)

2008

Intermediate Examination

Nalanda Collegiate School School in Bihar Sharif, Bihar
Grade - B (58%)

2005

Board Examinations

Adarsh Vikas Vidyalaya
Grade - (55%)

Skills

Strong communication skills, ability to proactively seek new customers and conduct sales campaigns through all available channels.

Strong presentation skills, completed 10 product demos in a quarter at my last position with an 80% successful conversion rate

Excellent problem-solving skills to navigate all kinds of typical sales-related challenges

Constant desire to improve both my product knowledge and sales techniques

Interests

Swimming & Gyming

Explore New People & Places

Politics

Participating in social activities

Activities

Watching Documentaries based movies and sports over the weekends.

Languages

Hindi

English

Additional Information

Note :- Social worker in Gandhi Mandela Foundation